



“*EBSuite, is without compromise or sacrifice... We hit the ground running, it's easy to use and very cost effective.*

”  
– Etomic Mail



Contact Management • CRM • Sales Automation • Customer Support - Help Desk • Project Management • ERP Integration • Time - Invoice Billing

### **Business Problem: Sales Automation**

EtomicMail is an international leader of hosted virus and spam protection to corporations. EtomicMail's services act as the ultimate gatekeeper to protect organizations critical IT messaging infrastructure. Their business has experienced an "explosion" in demand for their service.

The Challenge: With offices around the world and sales staff in motion, EtomicMail required a cost effective, scalable and centralized system to support their growing sales staff.

The Solution: EBSuite's Sales Force Automation module, it provides a scalable, flexible, robust tool that's easy to use. Now, we have a cost effective solution to meet our needs now and in the future. Their customer support assisted to train and support our staff.

### **Alternatives Investigated:**

Sales Ahoy, Salesforce.com, Sales Logic

### **Reasons for Selecting EBSuite:**

#### **EBSuite's selection of benefits:**

- Well Thought Out Design, easy to use
- Complete Customer Support
- Flexible, Robust Tool Set
- Fast system response time
- Centralized System, Web Based solution
- Cost Effective

### **Solutions Purchased:**

EBSuite's Web based Sales Force Automation Solution.

### **Benefits Experienced:**

#### **EBSuite's range of benefits:**

- User friendly, intuitive
- Very cost effective
- Easy to set-up, very customizable
- Flexible, well thought out work flow
- Excellent customer support
- We hit the ground running!

### **Customer Comments:**

"EBSuite, is without comprise or sacrifice, met all of our needs, flexible, scalable, with a robust tool set. We hit the ground running, it's easy to use and very cost effective."