



*“You need to tell more people about
EBSuite!”*

– Tech Montreal



Contact Management • CRM • Sales Automation • Customer Support - Help Desk • Project Management • ERP Integration • Time - Invoice Billing

Business Problem: Customer Support

As a self-described “pure sales organization,” TechMontreal needed a sales force automation application that was never down and not cost prohibitive. They also wanted an application that provided quoting functionality. They signed up for the EBSuite trial and found the system more intuitive and user friendly than Salesforce.com.

Alternatives Explored:

Salesforce.com

Reasons for Selecting EBSuite:

- Intuitive
- User friendly
- Cost effective
- Web based solution
- Superior functionality

Organization Size:

8 Sales Executives

Solutions Purchased:

EBSuite’s web based Sales Force Automation solution.

Benefits Experienced:

- EBSuite performed the entire front-end integration
- Reduced cost with full functionality

Customer Comments:

“Once you get your staff trained, EBSuite comes out ahead because of its functionality. You need to tell more people about EBusiness Suite!”

“My intent is to become a self-proclaimed expert on EBSuite and help to promote it as well.”

Davin Cooke, President, TechMontreal

EBusinessSuite

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